GOVERNMENT OF INDIA
COMMUNICATIONS AND INFORMATION TECHNOLOGY
LOK SABHA

UNSTARRED QUESTION NO:3460
ANSWERED ON:22.12.2004
APPOINTMENT OF MARKETING AGENTS
Choudhary Shri Nikhil Kumar

Will the Minister of COMMUNICATIONS AND INFORMATION TECHNOLOGY be pleased to state:

(a) whether the BSNL had appointed marketing agents three years ago for selling its services and for this an amount of rupees five thousand each had been taken as non-refundable money;

(b) whether franchisees are being appointed for this work at present and no priority has been given to marketing agents whereas newly appointed dealers and distributors are being changed into franchisees directly without them taking part in tender;

(c) whether the Government proposes to grant franchisee to those marketing agents who meet the minimum eligibility by giving them special priority; and

(d) if so, the details in this regard?

Answer

THE MINISTER OF STATE IN THE MINISTRY OF COMMUNICATIONS AND INFORMATION TECHNOLOGY (DR. SHAKEEL AHMAD)

(a) Yes, Sir. Marketing agents were appointed vide DOT order No. 69-02/97-NS dated 11th August, 1998 with a non refundable security of Rs. Five thousand. Marketing agents are permitted to sell INET (data services), HVNET (high speed VAST network), RABMN (Remote area Business Management Network) and ISDN (Integrated Service Digital Network) services only.

(b) Yes, Sir.

(c) & (d)The marketing agents who fulfil eligibility criteria for franchisees may apply for the vacant franchisee locations. The franchisees are being appointed on the basis of open tender.